

## POWERSTAR Q&A

**1. Where are the POWERSTAR products designed and manufactured?**

POWERSTAR is designed, manufactured and rigorously tested at our Beiben plant in China. They have manufactured diverse range of vehicles for more than 20 years and export to more than 30 countries.

**2. How are the vehicles tested for African conditions?**

Throughout the years, vehicle modifications have been made to best suit our African conditions. Rigorous testing is done as a standard QA practise, prior to introducing to customers.

**3. Are the vehicles fully built-up in China?**

No. Vehicles are imported as SKD units (semi-knocked down) and assembled under strict supervision and QA monitoring at our Pietermaritzburg plant to ensure that continued high level of quality standards are maintained in accordance with ISO 9000 ratings.

**4. Are the vehicle designs a copy of Mercedes-Benz products?**

No. They are not a copy. The technical drawings and rights to manufacture POWERSTAR, formerly known as Powerliner in South Africa, was sold by Mercedes-Benz Germany to Beiben (OEM supplier) almost 20 years ago. Since then, design and technological improvements were made. The POWERSTAR product range is universally simplistic in design and operations, highly cost-efficient and competitively priced.

**5. You claim a legendary track record in South Africa. Based on what factors?**

POWERSTAR vehicles are suitable for both on- and off-road applications. The majority of our 1600 units in operation, such as our 6x4 and 6x6 tippers, truck tractors, mixers and water tankers, are deployed in tough construction and mining industries. Some of these vehicles are in operation 24 hours a day with different driver teams.

**6. What designing features make the Weichai engines so special?**

The Weichai engines are turbo charged, intercooled, compact, lightweight and powerful. Originally made under the Steyr licence in Austria, this versatile engine is robust, economical and easy to maintain and operate.

**7. Do you have a dealership network?**

Yes, we are represented in most provinces throughout South Africa and have dealerships in Windhoek, Gabarone and Harare. More dealers are due to open in 2011.

**8. Will you be able to offer me reliable after sales and service support?**

Yes, we have a national footprint of committed, highly efficient service centres in key towns in South Africa and 24 hour back up service 033 846 0500.

**9. What impact does your new, international business partnership have and how does it affect my warranties and continued product support?**

It remains business as usual for POWERSTAR in South Africa. Warranties and product support are not affected; in fact, we will be well placed to increase our business footprint in South and Southern Africa.